

PETITIONER'S EVIDENCE

RETAIL CLOSINGS 2017/2018

<u>Retailer</u>	<u># of stores</u>
1 Sears/Kmart	421
2 Toys R Us	182
3 J.C. Penney	138
4 Macy's	68
5 J. Crew	50
6 Payless ShoeSource	800
7 Staples	70
8 Gander Mountain	32
9 Sam's Club	63
10 Walgreens/Rite Aid	200
11 CVS	70
12 Target	12
13 Gordmans	106
14 Neiman Marcus	10
15 Vitamin World	51
16 Gap and Banana Republic	200
17 Perfumania	64
18 Teavana	379
19 Gymboree	350
20 True Religion	27
21 Ann Taylor/Loft/Dress Barn/Lane Bryant	268
22 Michael Kors	100
23 Bebe Stores	180
24 Rue 21	400
25 Radio Shack	1,000
26 Abercrombie & Fitch	60
27 Guess	60
28 Crocs	160
29 The Limited	250
30 Wet Seal	171
31 American Apparel	110
32 BCBG	120
33 hhgregg	220
34 GameStop	150
35 Family Christian	240
36 Lululemon	40
TOTAL	6,822

Source: CNN, Fox News, Clark.com, Forbes

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Cabela's

Store Productivity

Average Sales per Store and Growth



Source: company reports; eMarketer calculations

Latest Fiscal Year

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	TTM	2016	2015	2014	2013	2012
Avg sales per store (M)	\$31,957	\$33,974	\$37,637	\$40,666	\$49,055	\$49,279
Avg sales per store growth	-11.3%	-9.7%	-7.5%	-17.1%	-0.5%	4.6%
Avg sales per square foot	\$319	\$336	\$357	\$364	\$401	\$372
Avg sales per square foot growth	-8.8%	-6.0%	-2.0%	-9.0%	7.6%	10.7%